UZTEL S.A.



OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS

243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: +40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846 , R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

UNAUDITED FINANCIAL STATEMENTS AT THE DATE OF AND FOR THE THREE-MONTH PERIOD ENDED ON 31 MARCH 2020

Drafted in accordance with the international financial reporting standards adopted by the European Union



243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

CONTENT:

- I. Statement of the Individual Financial Position
- II. Statement of comprehensive income
- III. Statement of Changes in Equity
- **IV. Statement of Cash Flows**
- V. Explanatory Notes to Financial Statements





OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS
243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA
Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Statement of the Individual Financial Position for Accounting Reporting on 31.03.2020

	31-March	31 December
Assets	<u>2020</u>	<u>2019</u>
	<u>lei</u>	<u>lei</u>
Long-term Assets		
Tangible assets	39.467.077	40.879.834
Intangible assets	121.192	80.115
Total long-term assets	<u>39.588.269</u>	<u>40.959.949</u>
Current assets		
Stocks	38.524.230	40.547.659
Trade receivables and other receivables	11.024.181	9.372.388
Cash and cash equivalents	192.660	1.971.169
Total current assets	<u>49.741.071</u>	<u>51.891.216</u>
Total Assets	<u>89.333.604</u>	<u>92.855.500</u>
Prepayments	<u>4.264</u>	4.335
	49.745.335	51.895.551
EQUITY AND LIABILITIES		
Capital and reserves		
Equity	13.413.648	13.413.648
Adjustments of equity	3.453.860	3.453.860
Reserves from revaluation	33.067.158	34.439.105
Legal reserves	1.985.076	1.985.076
Other reserves	631.133	631.133
Result for the period	(5.443.614)	584.808
Result reported	5.326.968	9.398.635
Total Capital	<u>57.877.843</u>	<u>63.321.457</u>
Long term loans		
Loans	2.724.589	2.976.073
Trade payables and other payables	280.995	357.419
Provisions	241.307	241.307
Total long-term liabilities	<u>3.246.891</u>	<u>3.574.799</u>
Current liabilities		
Trade payables	12.975.610	13.392.009
Loans	7.640.911	26.967.761
Income in advance	1.745.548	1.297.948
Other liabilities	5.846.801	4.301.526
Total current liabilities	<u>28.208.870</u>	<u>25.959.244</u>
Total debts	<u>31.455.761</u>	<u>29.534.043</u>
Total equity and liabilities	<u>89.333.604</u>	<u>92.855.500</u>





243 MIHAI BRAVU Št., code 100410, PLOIESTI , PRAHOVA-ROMANIA

Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Statement of comprehensive income for Accounting Reporting on 31.03.2020

	31-March	31-March
	<u>2020</u>	<u>2019</u>
	<u>lei</u>	<u>lei</u>
Income	12.760.326	14.246.237
Other income	(2.059.106)	855.807
Income cost of inventories of finished goods and Production in progress	(853.688)	4.910.222
Expenses with raw materials and consumables	(5.512.121)	(10.136.586)
Asset depreciation and amortization expense	(639.826)	(864.000)
Employee benefits expense	(6.554.493)	(6.087.488)
Contributions to Social security and insurance of employees	(243.999)	(192.052)
Expenses with external supply	(1.035.755)	(1.881.517)
Other expenses	(1.037.095)	(627.971)
Operating profit	(5.175.757)	222.652
Financial income	102.301	189.802
Financial expenses	(370.158)	298.690
Financial result - net	(267.857)	(108.888)
Profit / (loss) before tax	(5.443.614)	113.764
Profit / (loss) for the perod - net	(5.443.614)	<u>113.764</u>
Total consolidated income for the period	(5.443.614)	<u>113.764</u>
Earnings per Share	<u>(1,01)</u>	<u>0,02</u>
Number of shares	<u>5.365.459</u>	<u>5.365.459</u>





243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Statement of Changes in Equity for Accounting Reporting on 31.03.2020

In LEI	Equity	Adjustment of equity	Legal reserve	Reserves from reassessment	Other reserves	Result reported	Total equity
Balance at 01 January 2020	13.413.648	3.453.860	1.985.076	34.439.105	631.133	9.398.635	63.321.457
Reserve Reclassification From Reassessment At reported Result	-	-	-	-	,	1.371.947	1.371.947
Net Profit for the period	-	-	-	-	-	(5.443.614)	(5.443.614)
Transfer between Equity accounts	-	-	-	(1.371.947)	-	-	(1.371.947)
Balance at March 31 2020	13.413.648	3.453.860	1.955.836	33.067.158	631.133	5.326.968	57.877.843

As a result of applying IFRS beginning with the fiscal year 2012 were restated financial statements, resulting from the application of IAS 29 an inflation adjustment to equity of 3.453.860 lei. No deferred tax adjustments for revaluation reserves for the period 01.01.2020 - 31.03.2020

have been calculated.



243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / $523455;\,0372441111;$ Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Individual statement of cash flows for the accounting report on 31.03.2020

In LEI	31-March 2020	31-March 2019
Net result for the period	(5.443.614)	113.764
Depreciation / impairment of long-term assets	639.826	864.000
Profit / (loss) from the sale of fixed assets	500.188	31.616
Adjustments for the impairment of receivables - clients	1.546.766	1.546.766
Interest expenses	(264.248)	(141.025)
Interest income	744	920
Profit / (loss) from the exchange rate variations	(13.220)	31.218
Movements in working capital	2.410.056	2.333.495
Increase / (decrease) trade receivables and other receivables	(1.650.734)	(1.494.140)
Increase / (decrease) of stocks	2.023.428	(3.402.826)
Increase / (decrease) in other current assets	71	(1.073)
Increase / (decrease) of commercial debt	535.514	1.489.541
Increase / (decrease) advance income recorded	(447.600)	232.722
Increase / (decrease) other liabilities	(1.545.328)	3.068
Cash used from operational activities	(1.084.649)	(3.172.708)
Interest paid	(264.248)	(141.025)
Cash generated from operating activities	(4.382.455)	(866.474)
Net cash from investment activities	(206.895)	(230.850)
Cash payment for the purchase of fixed assets	(206.895)	(230.850)
Net cash from financing activities	2.810.893	105.333
Cash repayments of loans and credits	(167.656)	(4.214.534)
Cash receipts from loans and credits	2.978.709	4.320.171
Dividends paid	(160)	(304)
Net increase / (decrease) in cash and cash equivalents	(1.778.457)	(991.991)





OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS
243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA
Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Continuation The individual situation of the cash flows

Cash and cash equivalents at the beginning of the period	1.971.117	1.330.657
Cash and cash equivalents at the end of the period	192.660	338.666
Net increase / decrease in cash and cash equivalents	(1.778.457)	(991.991)





243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

FIXED ASSETS - tangible

	Land	Machines and equipments	Other tangible assets	Tangible assets in progress	Advances for intangible assets	Total	Machines and equipments
Cost	Lei	Lei	Lei	Lei	Lei	Lei	Lei
Balance at January 01 2020	16.537.802	32.061.723	36.218.540	166.042	2.546.484	161.791	87.692.382
Increases Outputs Balance on	194.871	1.066.065	68.004	-		18.308	68.004 1.279.244
March 31 2020	16.342.931	30.995.658	36.286.544	166.042	2.546.484	143.483	86.481.142
Accumulaed d	lepreciation						
Balance at January 01 2020	-	18.387.041	28.316.670	108.837	-	-	46.812.548
Amortization of period	-	350.207	266.968	1.794	-	-	618.969
Amortization of outputs	-	417.452	-	-	-	-	417.452
Balance on March 31 2020	-	18.319.796	28.583.638	110.631	-	-	47.014.065
Adjustments							
Balance at January 01 2020	-	-	-	-	-	-	-
Increases	-	-	-	-	-	-	-
Decreases	-	-	-	-	-	-	-
Balance on March 31 2020	-	-	-	-	-	-	-
Net book valu	e						
Balance at January 01 2020	16.537.802	13.674.682	7.901.870	57.205	2.546.484	161.791	40.879.834
Balance on March 31 2020	16.342.931	12.675.862	7.702.906	55.411	2.546.484	143.483	39.467.077



243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA

Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Continued FIXED ASSETS - tangible

Between 1 January and 31 March 2020, the total value of the increases recorded in the accounting records for the "Machinery and equipment" class was 68.004 lei including:

- HP 14 "ProBook 440 G6 laptop, FHD, IntelA Korea processor, Microsoft Office Home and Business 2019 ENG 32 bitX64, worth 3.663 lei;
- Standard measuring head for BRINELL portable KIM 3000 KG hardness meter, worth 13.990 lei;
- Stand with 20 " opening with skylight for portable hardness meter KING 3000 KG opening 6", worth 13.719 lei;
- BENCHDOT 150-150E marking equipment, worth 36.632 lei

Between January 1 and March 31, 2020, the total value of the decreases registered in the accounting records for the "Land" class was of 194.871 lei, representing the removal from the land records in the area of 2.159 sq m sold according to the sale contract no. 571 / 02.19.2020.

Between January 1 and March 31, 2020, the total value of the decreases registered in the accounting records for the class "Buildings and constructions" was 1.066.065 lei, representing removal from records of the construction-club record, sold according to the sale contract no. 571 / 02.19.2020.

The advances for tangible fixed assets registered in the period January 1 - March 31, 2020 a decrease in the amount of 18.308 lei, representing the reversal of the advance paid to the supplier for the purchase of BENCHDOT 150-150^E marking equipment.



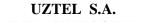


243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846 , R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

FIXED ASSETS – Intangible

	Development expenses	Other intangible assets	Intangible assets in progress	Advances for intangible assets	Total	
Cost	Lei	Lei	Lei		Lei	
Balance on January 01, 2020	184.021	701.192	-	-	885.213	
Increases	-	61.933	-	-	61.933	
Outputs	-	-	-	-	-	
Balance on March 31, 2020	184.021	763.125	-	-	947.146	
Accumulated						
amortization						
Balance at 01	117.582	687.516	_	_	805.098	
January, 2020	117.302	007.510			005.070	
Amortization of	1.261	19.595	-	-	20.856	
period		27.676			20.030	
Amortization of	-	-	-	-	-	
outputs Palamae at March 21						
Balance at March 31, 2020	118.843	707.111	-	-	825.954	
Net book value						
Balance at 01 January	66.439	13.676	<u>-</u>	-	80.115	
2020	00.157	13.070			50.115	
Balance at March 31, 2020	65.178	56.014	-	-	121.192	

Between January 1 and March 31, 2020, the company purchased intangible assets in the amount of 61.933 lei, representing Technical Support for the integrated program SIVECO Applications 2020, in the amount of 54.958 lei and renewal of the ESET Endpoint Protection Standard antivirus license, in the amount of 6.975 lei.





OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS

243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846 , R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

	31-March	31-March
INVENTORY	<u>2020</u>	<u>2019</u>
	<u>lei</u>	<u>lei</u>
Raw material	1.432.624	1.431.827
Additional material	672.302	766.093
Fuels	15.886	22.333
Packaging materials	1.468	1.784
Spare parts	3.315.432	3.334.679
Other consumables	182.765	199.418
Inventory items	337.242	370.367
Product in progress	8.690.863	11.626.206
Semi- manufactured	3.629.708	2.994.309
Finished product	9.571.973	9.216.729
Difference of price of finished products	10.395.884	9.431.570
Packing	3.524	4.983
Residual products	10.008	26.033
Total	38.259.679	39.426.331
Advances for purchases assets such as stocks	264.551	264.025
Total General Stocks	38.524.230	39.690.356



243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

	<u> 31-March</u>	31-March
	<u>2020</u>	<u>2019</u>
	<u>lei</u>	<u>lei</u>
Cash and cash équivalent	192.660	338.666
Bank deposit	0	0
Cash and cash equivalent	192.660	338.666

The prudent management of liquidity risk implies maintaining sufficient cash in lei and foreign currency in the company's bank accounts.

There are no restrictions on cash accounts in banks.





243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA

Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846 , R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

Trade receivables and other receivables	31-March 2020 <u>Lei</u>	Balance at 01 January 2020
Trade receivables	10.219.199	9.344.951
Domestic client	4.891.072	3.428.879
External client	1.103.636	1.689.888
Doubtful client, litigation	3.845.516	3.848.324
Suppliers borrowers	378.975	377.860
Other receivables	2.351.748	1.574.203
Other non-current receivables (Goodwill guarantees		
OMV Petrom Bucharest)	23.717	23.717
VAT to be recovered	-	78.136
Wage advance	8.457	8.458
Borrowers	1.485.624	806.841
Irredeemable loans similar to subsidies Other receivables (due VAT, prepayments and	122.365	-
payments for operations in clearing	711.585	657.051
Adjustments for impairment of receivables-clients	(1.546.766)	(1.546.766)
Total trade receivables and other receivables	11.024.181	9.372.388
Prepayments	4.264	4.335
Adjustments for impairment of receivables-clients	31-March	Balance at January 01
	<u>2020</u>	<u>2020</u>
	<u>lei</u>	<u>lei</u>
Balance at the beginning of the period	$1.546.7\overline{66}$	$1.546.7\overline{66}$
Established duringthe period	-	-
Resuming during the period	-	-
Total	1.546.766	1.546.766

The uncertain clients were recorded separately in the accounting records of the company. The assessment of foreign currency denominated claims was made at the foreign exchange market rate communicated by the National Bank of Romania for the closing of March 2020.

The favourable or unfavourable exchange rate differences between the foreign exchange rate on which the foreign currency claims and the foreign exchange market rate communicated by the National Bank of Romania for the closing of March 2020 were recorded in the corresponding income or expense accounts of exchange rate differences, as the case.

UZTEL S.A.



OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS

243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846 , R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

Situation of trade receivables and other receivables

a) Situation of short-term debts	<u>31-March</u> <u>2020</u> lei	Balance at January 01 2020 lei
Amounts owed to credit institutions	7.640.911	6.967.761
Advances collected for orders	1.745.548	1.297.948
Trade payables - suppliers	12.975.610	13.392.009
Other debts, including tax debts and		
social security debts	5.846.801	4.301.526
Total short-term debts	28.208.870	25.959.244
a) Situation of long-term debts	31-March 2020	Balance at January 01 2020
Amounts owed to credit institutions	lei 2.724.589	lei 2.976.073
Trade payables - suppliers	280.995	357.419
Other debts, including tax debts and social security debts	-	-
Provisions and earnings recorded in		
advance	241.307	241.307
Total long-term debts	3.246.891	3.574.799

Bank credit guarantee:

Bank loans granted through contracts no. 7793/4 and 7793/5 dated 23.01.2019 are guaranteed with real estate mortgages. The most recent valuation for banking purposes was performed in December 2019 by the company Mirva Revalcon Invest SRL Ploiesti, authorized appraiser, accredited member of ANEVAR, the market value of the mortgaged real estate being 33.597.220 lei.

For these mortgaged real estate was entered the insurance policy no. 2533615 / 24.05.2019, valid from 25.05.2019 until 24.05.2020 (for the insured amount of 28.165.350 lei).

In June 2019, the real estate guarantees were supplemented by the real estate mortgage contracts authenticated with the conclusions no. 2431 and no. 2433 dated 27.06.2019 with the following lands / access roads:

- land located in Ploiesti, str. Mihai Bravu, no. 243, Prahova county, with an area of 10.451 sq. m, having cadastral number 125199, registered in the Land Book no. 125 199;
- land located in Ploiesti, str. Mihai Bravu, no. 243, Prahova county, with an area of 8.131 sqm, having



243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA

Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846 , R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

cadastral number 125189, registered in the Land Book no. 125 189.

This supplementation of the guarantees granted to the bank arose from the increase of the working capital threshold granted to the company by the Additional Act no. 1 / 27.06.2019 to the contract no. 7793/5 of 23.01.2019.

The stocks of raw materials, inventory objects and finished products in the amount of 24.651.575 lei are insured through fire and other risk insurance policies - fortius no. 2520612, valid from 11/23/2018 to 11/22/2019 and no. 2543683 valid from 23.11.2019 until 22.11.2020.





243 MIHAI BRAVU St., code 100410, PLOIESTI , PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

Provisions

	Balance 01 January 2020	Increases	Reductions	Balance at March 31, 2020
	<u>lei</u>	<u>lei</u>	<u>lei</u>	<u>lei</u>
Provisions for litigations	241.307	-	-	241.307
Total	248.054	-	-	248.054

Income recorded in advance

	Balance at January 01, 2020	<u>Increases</u>	Reductions	Balance at March 31, 2020
	<u>lei</u>	<u>lei</u>	<u>lei</u>	<u>lei</u>
Income recorded in advance	-	-	-	
Total	-	-	-	-





243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

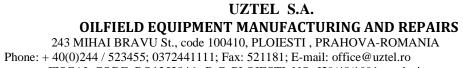
FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

Share of Operating Revenues

March 31, 2020	Value (lei)	Share of Total revenue %	Share of turnover
Revenue from the sale of finished products -	8.261.799,34	83,03	64,75
Revenue from the sale of finished products - abroad	4.374.532,39	43,97	34,28
Revenue from services rendered- Laboratory	6.636,63	0,07	0,05
Revenue from services rendered – external	33.225,42	0,33	0,26
Income from sale of goods	14.001,60	0,14	0,11
Income from different activities - Internal	70.130,38	0,70	0,55
Turnover - Total	12.760.325,76	128,25	100,00

Report on operating segment at	Value (lei)	Share of	
March 31, 2020	value (1ci)	Total income %	
Revenue from the sale of finished products - internal	8.261.799,34	83,03	
Revenue from the sale of finished products - external	4.374.532,39	43,97	
Income related to the cost of finished product stocks	(853.688)	(8,58)	
Revenue from services rendered	109.992,43	1,11	
Revenue from sale of goods	14.001,60	0,14	
Total	11.906.637,76	119,67	





FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Continued Share of Operating Revenues

March 31, 2019	Value (lei)	Share of Total revenue %	Share of turnover %
Revenue from the sale of finished products - domestic market	6.495.681,39	32,15	45,60
Revenue from the sale of finished products - abroad	7.664.662,84	37,94	53,80
Revenue from services rendered- Laboratory	18.440,00	0,09	0,14
Revenue from services rendered – internal transport	8.236,13	0,04	0,06
Revenue from services rendered - external transport	28.597,60	0,14	0,20
Revenue from sale of goods	12.587,85	0,06	0,09
Income from different activities - Internal	261,16	0,00	0,00
Income from different activities - Export	17.769,65	0,09	0,12
Turnover - Total	14.246.236,62	70,52	100,00

Report on operating segment at 31 March 2019	Value (lei)	Share of Total income %
Revenue from the sale of finished products - internal	6.495.681,39	32,15
Revenue from the sale of finished products - external	7.664.662,84	37,94
Income related to the cost of finished product stocks and production in progress	4.910.222,22	24,31
Revenue from services rendered	73.304,54	0,36
Revenue from sale of goods	12.587,85	0,06
Total	19.156.458,84	94,82



243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA

Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

Operating revenue	3 months 2020 <u>lei</u>	3 months 2019 <u>lei</u>
Total operating income, of which	9.847.532	20.012.266
Turnover	12.760.326	14.246.237
Income related to the cost of finished product stocks and production in progress	(853.688)	4.910.222
Income from operating subsidies for the payment of technical staff furlough	122.365	
Other operating income	(2.181.471)	855.807
Operating expenditures	3 months 2020 <u>lei</u>	3 months 2019 <u>lei</u>
Total operating expenses, of which:	15.023.289	19.789.614
Raw material and consumables costs	4.128.405	8.626.368
Other material expenses	264.828	351.812
Other external expenses (power and water)	1.102.302	1.157.635
The expenditures on goods	17.068	771
Trade disounts received	482	_
Expenses with employees	6.798.492	6.279.540
Value adjustments on tangible, intangible assets, real estate investments and biological assets evaluated at cost	639.826	864.000
Value adjustments on assets	-	_
Other operating expenses	2.072.850	2.509.488
Operating result	3 months 2020 <u>lei</u>	3 months 2019 <u>lei</u>
Total operating result, of which:	(5.175.757)	222.652
Total Operating income	9.847.532	20.012.266
Total Operating expenditures	15.023.289	19.789.614





Continued keys

Financial income	3 months 2020	3 months 2019
Thancar meone	<u>lei</u>	<u>lei</u>
Total financial income, from what:	102.301	189.802
Income from exchange rate fluctuations	92.516	188.882
Interest income	744	920
Other incomes	9.041	_
Financial expenditures	3 months 2020	3 months 2019
rmanciai expenditures	<u>lei</u>	<u>lei</u>
Total Financial expenses, of which:	370.158	298.690
Total Financial expenses , of which: Interest charges	370.158 264.248	298.690 141.025
- '		
Interest charges	264.248 105.910	141.025 157.665
Interest charges	264.248 105.910 3 months 2020	141.025 157.665 3 months 2019
Interest charges Other financial expenses	264.248 105.910	141.025 157.665
Interest charges Other financial expenses	264.248 105.910 3 months 2020	141.025 157.665 3 months 2019
Interest charges Other financial expenses Financial result	264.248 105.910 3 months 2020 <u>lei</u>	141.025 157.665 3 months 2019 <u>lei</u>



243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro

FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Explanatory Notes to Financial Statements for Accounting Reporting on 31.03.2020

INCOME TAX

The profit tax for the period 01.01.2020 - 31.03.2020 includes the current tax. Income tax is recognized in the statement of comprehensive income or in other components of comprehensive income, if the tax is attributable to equity.

Current income tax

Current tax is the tax payable on the taxable profit realized for the period 01.01.2020 – 31.03.2020, determined on the basis of the tax regulations applicable at the reporting date. The applicable corporate tax rate for the financial period from January 1, 2020 – March 31, 2020 was of 16 %.

31 March 2020

Expenditure on current income tax

0 lei

Events of the first quarter of 2020 and subsequent to these quarterly situations

Based on the information that the company holds so far, the shareholding structure has not changed until the date of issuing these quarterly reports.

The Uztel company identified events that occurred during the financial reporting period ended on 31.03.2020. These events provide additional information on conditions that existed at the time of reporting or after their preparation with reference to the evolution of the international epidemiological situation caused by the spread of SARS-CoV-2 coronavirus in more than 150 countries, the declaration of the "Pandemic" by the World Health Organization. Health on 11.03.2020, of the Decree of the President of Romania no. 195 of 16.03.2020 regarding the establishment of the state of emergency on the Romanian territory published in the Official Gazette, part I, Nr. 212 / 16.03.2020 and of the Decree of the President of Romania no. 240 of 14.04.2020 regarding the extension of the state of emergency on the Romanian territory published in the Official Gazette, part I, Nr. 311 / 14.04.2020.

This epidemiological crisis will generate commercial, financial and social losses that are difficult to quantify at the time of this report. Not to be neglected is the sudden drop in the price of a barrel of oil in a very short time, which will have serious consequences on the company's clients (drilling and exploitation companies) who have stopped and postponed investment programs in oil equipment, and which will cause a negative "chain reaction" on the company's income / turnover.

UZTEL S.A.



OILFIELD EQUIPMENT MANUFACTURING AND REPAIRS 243 MIHAI BRAVU St., code 100410, PLOIESTI, PRAHOVA-ROMANIA

Phone: + 40(0)244 / 523455; 0372441111; Fax: 521181; E-mail: office@uztel.ro FISCAL CODE RO1352846, R.C. PLOIESTI NO. J29/48/1991; web site: www.uztel.ro

Economic and Financial Keys for Accounting Reporting on 31.03.2020 according to Annex no. 13.A of the A.S.F. RULE no. 5/2018

Economic - Financial Keys	31 March 2020	31 March 2019
Current Liquidity (general) - Current Assets / Current Liabilities	1,76	1,84
Debt grade - Borrowed capital / Equity * 100	4,71	5,94
- Borrowed Capital / Employed Capital * 100	4,50	5,60
Turning Speed Flows - Clients – Receivables / Turnover * 90 days	78 days	98 days
Turning Speed of Fixed Assets - Turnover/Fixed Assets	0,32	0,33

Current liquidity - provides the guarantee of covering current debts from current assets. The recommended acceptable value is about 2.

Liability degree - Expresses the effectiveness of credit risk management, indicating potential financing and liquidity problems, with influences in meeting the commitments assumed.

The rate of rotation of debts - clients - expresses the effectiveness of the company in collecting its receivables, respectively the number of days until the debtors pay their debts to the company.

Speed of rotation of fixed assets - expresses the effectiveness of fixed asset management by examining turnover.

Board of Directors, Through the President - Hagiu Neculai General Manager, Anghel George Marinelo

Economic Director, Popescu Ileana Head of Gen Acct. Dept., Duta Heroiu Maria Carmen